

Santa Barbara South Coast

2025 MLS Market Activity

2025 Year-to-Date

August 2025

	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	635	\$2,382,000	79	258	3.3	84	\$2,264,500
Carp/Summerland	44	\$2,083,250	9	25	2.8	6	\$2,285,500
Montecito	115	\$6,000,000	13	79	6.1	12	\$6,075,000
Santa Barbara	291	\$2,360,000	32	105	3.3	40	\$2,274,500
Hope Ranch	25	\$6,300,000	3	20	6.7	3	\$6,000,000
Goleta	160	\$1,675,000	22	29	1.3	23	\$1,650,000
Condos	218	\$1,020,000	24	65	2.7	22	\$884,950
Totals	853	\$1,910,000	103	323	3.1	106	\$1,912,500