

Santa Barbara South Coast

2025 MLS Market Activity

2025 Year-to-Date			July 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	550	\$2,440,000	93	272	3.0	78	\$2,302,500
Carp/Summerland	38	\$1,990,000	6	28	4.7	5	\$2,362,230
Montecito	103	\$6,000,000	16	84	5.3	14	\$5,750,000
Santa Barbara	250	\$2,373,000	41	112	2.7	37	\$2,050,000
Hope Ranch	22	\$6,300,486	4	20	5.0	4	\$9,300,000
Goleta	137	\$1,700,000	26	28	1.1	18	\$1,681,640
Condos	196	\$1,030,000	32	66	2.1	33	\$875,000
Totals	746	\$1,905,000	125	338	2.7	111	\$1,725,000