

Santa Barbara South Coast

2025 MLS Market Activity

	2025 Year-to-Date		June 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	472	\$2,537,500	71	277	3.9	81	\$2,197,700
Carp/Summerland	33	\$1,980,000	4	26	6.5	7	\$2,166,500
Montecito	89	\$6,000,000	11	87	7.9	10	\$8,084,687
Santa Barbara	213	\$2,500,000	34	100	2.9	33	\$1,885,000
Hope Ranch	18	\$6,300,486	2	25	12.5	3	\$6,300,973
Goleta	119	\$1,700,000	20	39	2.0	28	\$1,890,000
Condos	163	\$1,151,504	33	71	2.2	26	\$987,000
Totals	635	\$1,950,000	104	348	3.3	107	\$1,800,000