

Santa Barbara South Coast

2025 MLS Market Activity

| 2025 Year-to-Date | | | June 2025 | | | | |
|--------------------|----------------|--------------------|---------------|-----------------|---------------------|----------------|--------------------|
| | Closed Escrows | Median Sales Price | Sales Pending | Active Listings | Months of Inventory | Closed Escrows | Median Sales Price |
| Houses/PUDs | 472 | \$2,537,500 | 71 | 277 | 3.9 | 81 | \$2,197,700 |
| Carp/Summerland | 33 | \$1,980,000 | 4 | 26 | 6.5 | 7 | \$2,166,500 |
| Montecito | 89 | \$6,000,000 | 11 | 87 | 7.9 | 10 | \$8,084,687 |
| Santa Barbara | 213 | \$2,500,000 | 34 | 100 | 2.9 | 33 | \$1,885,000 |
| Hope Ranch | 18 | \$6,300,486 | 2 | 25 | 12.5 | 3 | \$6,300,973 |
| Goleta | 119 | \$1,700,000 | 20 | 39 | 2.0 | 28 | \$1,890,000 |
| Condos | 163 | \$1,151,504 | 33 | 71 | 2.2 | 26 | \$987,000 |
| Totals | 635 | \$1,950,000 | 104 | 348 | 3.3 | 107 | \$1,800,000 |