

# Santa Barbara South Coast

## 2025 MLS Market Activity

2025 Year-to-Date			November 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
<b>Houses/PUDs</b>	<b>885</b>	<b>\$2,370,000</b>	<b>62</b>	<b>214</b>	<b>3.5</b>	<b>82</b>	<b>\$2,412,500</b>
Carp/Summerland	69	\$2,000,000	10	28	2.8	8	\$2,475,000
Montecito	159	\$6,200,000	8	65	8.1	15	\$8,300,000
Santa Barbara	405	\$2,350,000	20	77	3.9	36	\$2,337,500
Hope Ranch	28	\$6,775,486	0	20	----	0	---
Goleta	224	\$1,725,000	24	24	1.0	23	\$1,620,000
<b>Condos</b>	<b>296</b>	<b>\$1,048,500</b>	<b>29</b>	<b>58</b>	<b>2.0</b>	<b>24</b>	<b>\$1,200,000</b>
<b>Totals</b>	<b>1,181</b>	<b>\$1,946,000</b>	<b>91</b>	<b>272</b>	<b>3.0</b>	<b>106</b>	<b>\$2,000,000</b>
<b>240</b>							