

Santa Barbara South Coast

2025 MLS Market Activity

	2025 Year-to-Date		October 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	803	\$2,370,000	110	240	2.2	93	\$2,040,000
Carp/Summerland	61	\$1,980,000	12	29	2.4	10	\$1,688,000
Montecito	144	\$6,167,500	17	70	4.1	17	\$7,000,000
Santa Barbara	369	\$2,350,000	50	91	1.8	44	\$2,074,500
Hope Ranch	28	\$6,775,486	3	21	7.0	2	\$10,000,000
Goleta	201	\$1,750,000	28	29	1.0	20	\$1,753,500
Condos	272	\$1,025,000	29	71	2.4	26	\$957,500
Totals	1,075	\$1,930,000	139	311	2.2	119	\$1,875,000
240							