

# Santa Barbara South Coast

## 2025 MLS Market Activity

2025 Year-to-Date			September 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
<b>Houses/PUDs</b>	<b>709</b>	<b>\$2,387,500</b>	<b>87</b>	<b>272</b>	<b>3.1</b>	<b>73</b>	<b>\$2,500,000</b>
Carp/Summerland	51	\$2,166,500	7	30	4.3	7	\$2,250,000
Montecito	127	\$6,150,000	12	79	6.6	12	\$6,515,000
Santa Barbara	324	\$2,362,500	42	107	2.5	32	\$2,387,500
Hope Ranch	26	\$6,300,486	1	23	23.0	1	\$24,000,000
Goleta	181	\$1,750,000	19	33	1.7	21	\$2,169,375
<b>Condos</b>	<b>246</b>	<b>\$1,048,500</b>	<b>31</b>	<b>69</b>	<b>2.2</b>	<b>28</b>	<b>\$1,182,500</b>
<b>Totals</b>	<b>955</b>	<b>\$1,930,000</b>	<b>118</b>	<b>341</b>	<b>2.9</b>	<b>101</b>	<b>\$2,150,000</b>