

Santa Barbara South Coast

2025 MLS Market Activity

	2025 Year-to-Date		September 2025				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	709	\$2,387,500	87	272	3.1	73	\$2,500,000
Carp/Summerland	51	\$2,166,500	7	30	4.3	7	\$2,250,000
Montecito	127	\$6,150,000	12	79	6.6	12	\$6,515,000
Santa Barbara	324	\$2,362,500	42	107	2.5	32	\$2,387,500
Hope Ranch	26	\$6,300,486	1	23	23.0	1	\$24,000,000
Goleta	181	\$1,750,000	19	33	1.7	21	\$2,169,375
Condos	246	\$1,048,500	31	69	2.2	28	\$1,182,500
Totals	955	\$1,930,000	118	341	2.9	101	\$2,150,000