

Santa Barbara South Coast

2026 MLS Market Activity

	2026 Year-to-Date		March 2026				
	Closed Escrows	Median Sales Price	Sales Pending	Active Listings	Months of Inventory	Closed Escrows	Median Sales Price
Houses/PUDs	218	\$2,227,500	93	199	2.1	94	\$2,112,500
Carp/Summerland	14	\$2,140,500	6	22	3.7	8	\$1,728,000
Montecito	30	\$5,400,000	16	59	3.7	14	\$5,650,000
Santa Barbara	103	\$2,230,000	44	66	1.5	39	\$2,035,000
Hope Ranch	10	\$7,037,500	5	18	3.6	8	\$6,712,500
Goleta	61	\$1,520,000	22	34	1.5	25	\$1,561,250
Condos	84	\$1,124,500	34	50	1.5	28	\$1,204,000
Totals	302	\$1,811,417	127	250	2.0	122	\$1,972,500